

VF monthly follow up

LAL SARA

(CILL)

June 2024

Summary

Travel to Finland and to the Nordics compared to previous year and pre-pandemic

Border survey latest 12 months (Jul 2023 - Jun 2024)

- Foreign visitors made 4.8 million trips to Finland during the latest 12 months (July 2023 June 2024) and they spent nearly 4.0 billion euros in Finland. Median length of stay was 4 nights and 73% of the visitors were travelling for leisure purposes.
 - Slightly over 60% of the leisure travellers came to Finland for vacation/recreation and nearly a third were visiting friends or relatives.
 - Vacation/recreation travellers made 2.1 million trips to Finland (44% of all trips) and spent 1,719 million euros in Finland (44% of total spending of all foreign visitors).

Registered overnights in Finland (Jan-Jun 2024 & June 2024)

- Number of <u>registered</u> foreign overnights in Jan-Jun 2024 were 9% above the figures of previous year, but still 11% below pre-pandemic. The biggest source markets were Germany, France, UK, Sweden, USA, and the Netherlands.
- During June 2024, registered foreign overnights increased by 13% compared to June 2023 but stayed 16% below June 2019. Sweden, Germany, and USA were the biggest source markets and Helsinki region was the most popular region for the stays.

Overnights in short-term rentals in 2023 and monthly trend for Q1/2024

- The importance of short-term rentals via international platforms has clearly increased during the latest years. In 2023, foreign overnights in short-term rentals added up to 2.0 million, so the total number of foreign paid overnights was 7.8 million. The share of foreign overnights in short-term rentals was already 26% in 2023, while the share was 23% in 2022 and 21% in 2019.
- The use of short-term rentals has increased **especially in Lapland**, and the **share** of short-term rentals grew from 22% in 2022 to **27%** in 2023. **The year-on-year growth rate** with overnights in short-term rentals **in Lapland was 62%**, and in **Rovaniemi** as high as **74%**.

Summary

Travel to Finland and to the Nordics compared to previous year and pre-pandemic

Registered overnights in the Nordics Jan-Jun 2024 & June 2024

- Total number of registered foreign overnights during Jan-Jun 2024 was 21.4 million, which was 9% more than same period last year and 7% more than in 2019.
 - Compared to last year, overnights have increased to each Nordic country, except Iceland. However, *Finland is the only Nordic country where overnights for Jan-Jun haven't reached the pre-pandemic level*. **Finland's share of foreign overnights has decreased** from 16% in H1/2019 to 14% in H1/2024.
- In June 2024, foreign overnights were highest in Sweden (1.9M, YoY +9%), Denmark (1.7M, YoY +3%), and Norway (1.4M, YoY +1%).
 Finland, with 0.5M foreign overnights, had the highest relative growth (+13%) compared to previous June.

Flight capacity and bookings for summer season (Jun-Aug) and first outlook for autumn

- Flight capacity as well as bookings for the summer season have increased to Finland, Sweden, and Norway compared to the previous summer. However, Norway is the only one of these neighbouring countries which has nearly reached the pre-pandemic level.
- The first outlook for the autumn months (Sep-Nov) indicates that the winter season in Lapland keeps its popularity as the growth rate of the bookings clearly increases towards November.

Travel related searches regarding Finland Q2/2024

- Travel related searches continued increasing also during Q2/2024. The number of international searches totalled to 1.8 million which was 15% more than Q2/2023.
 - Biggest markets by number of searches were USA, Japan, and Germany, and USA and Japan had both double-digit growths compared to previous year.
 - Beside general information as Tourism, Travel, and Places to visit, search volumes increased also on Hotels, Northern lights, Holiday packages, Santa Claus, and Glass cabins.

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Border Survey / Latest 12 months (July 2023 – June 2024)

Foreign visitors in Finland

Link to the report: Matkailijamittari - Visit Finland

Personal/leisure trips 3,467K

- **61%** vacation/recreation
- 32% visiting friends/relatives
- **3%** study

Work related trips 1,293K

- **33%** work performed in FI (for a Finnish employer)
- **29%** meeting/work trip (non-Finnish employer)

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• **17%** conference, congress, fair



Border Survey / Latest 12 months (July 2023 – June 2024)

Foreign visitors in Finland

Link to the report: Matkailijamittari - Visit Finland





Vacation/recreation travellers – Latest 12 months (July 2023 – June 2024)

Link to the report: Matkailijamittari - Visit Finland

During the latest 12 months of Jun 2023-Jul 2024, vacation/recreation travellers made 2.1 million trips to Finland and spent 1,719 million euros in Finland.

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- Total spending was highest in Dec 2023 and in Aug 2023.
 Over 150 million total spend was reached also in Jan, Feb, and Mar 2024.
- German, British, US, and French vacation/recreation travellers had the biggest total spend.
- Median length of stay was highest during Q1/2024.

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● € Leisure ● € Business ● Prev yr € leisure ● Prev yr € business

Foreign registered overnights & flight statistics

Compared to corresponding period in **previous year** (& 2019)

*) Flight bookings including at least 1 night stay in Finland.



Sources: Visit Finland Statistics Service Rudolf, Statistics Finland; ForwardKeys Destination Gateway

Registered overnights

January – June 2024

- Foreign overnights increased by 9% compared to previous year but remained 11% below the numbers of 2019. The biggest source markets were Germany, France, UK, Sweden, USA, and the Netherlands.
- Total accommodation revenue increased by **3%** as the foreign revenue increased by **15%** compared to Jan-Jun 2023 (domestic revenue -2%).

• <u>June 2024</u>

- Foreign overnights: **512,500** (+13% vs. 06/2023 & -16% vs. 06/2019)
- Foreign excl. Russia: **510,900** (**+13%** vs. 06/2023 & -8% vs. 06/2019)
- Top source markets: Sweden, Germany, USA
- Main destinations:
 Helsinki region, Turku, Mariehamn, Tampere



Registered overnights Jan-Jun 2024

	Jan-Jun 2024	Change-% vs. Jan-Jun 2023	Change-% vs. Jan-Jun 2019
Total	10.6M	0%	0%
Domestic	7.7M	-3%	+5%
Foreign, total	2.9M	+9%	-11%
Foreign excl. Russia	2.9M	+10%	+1%
Scandinavia	349,200	+6%	-7%
EU-27 + UK	1.9M	+6%	+8%
America	259,300	+19%	+29%
Asia	362,800	+33%	-32%

Top16 origin countries

Jan-Jun 2024 vs. Jan-Jun 2023 & Jan-Jun 2019

During the first half of 2024, number of overnights exceeded both previous year and 2019 figures from these biggest source markets:

- France ٠
- USA ٠
- Netherlands •
- Italy ٠
- Switzerland
- Belgium .
- Spain ٠





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Source: Visit Finland Statistics Service Rudolf, Statistics Finland 11

Rudolf statistics report



2020

2021

Region

2022

2023

Latest

Sub-region

RUDOLF STATISTICS - MONTHLY YoY COMPARISONS

Feb

Mar

All

May

Jul

Aug

Jun

 \sim

Apr

Municipality

Year month

Jan



Oct

Nov

Dec

REVERT TO DEFAULT

Sep

Top destinations by the number of foreign registered overnights during Jan-Jun 2024 (vs. Jan-Jun 2023):

Year

2019

- Helsinki (+15%)
- Rovaniemi (+9%)
- Inari-Saariselkä (+20%)
- Kittilä-Levi (+12%)
- Vantaa (+8%)
- Kolari-Ylläs (+4%)
- Kuusamo-Ruka (+37%)
- Sodankylä (+27%)
- Tampere (-26%)

Ividiri died	Region		Sub-regio	41
All	∼ All		→ All	
REGION VIEW	FOREIGN REGION	VIEW		
DREIGN OVERNIGHTS 2024 com	pared to 2023 months	1-6 2024	2023	
Main area		MAX year	MIN year	Change %
LAPLAND REGION		1,157,169	1,006,159	15.0
HELSINKI REGION		1,147,755	1,030,955	11.3
COAST & ARCHIPELAGO		349,916	326,433	7.2
IN North Ostrobothnia (excl. Ku	uusamo)	78,101	67,125	16.4
Åland		70,678	68,805	2.7
Southwest Finland		70,379	64,595	9.0
🗉 Uusimaa 2 (excl. Helsinki Me	etropolitan Area)	41,150	40,478	1.7
Satakunta		30,814	24,163	27.5
 Ostrobothnia 		28,088	30,815	-8.8
South Ostrobothnia		12,907	12,134	6.4
Kymenlaakso		11,616	11,783	-1.4
Central Ostrobothnia		6,183	6,535	-5.4
B LAKELAND		251,191	293,949	-14.5
Pirkanmaa		80,007	105,555	-24.2
Central Finland		48,597	53,142	-8.6
Päijät-Häme		27,337	37,164	-26.4
North Savo		22,079	23,431	-5.8
🗉 Kainuu		18,162	19,077	-4.8
South Savo		18,114	16,413	10.4
North Karelia		16,422	14,701	11.7
South Karelia		12,310	13,001	-5.3
Kanta-Häme		8,163	11,465	-28.8
Total		2,906,031	2,657,496	9.4





Rudolf statistics report

Foreign registered overnights in June 2024

<u>June 2024</u>

512,500 total foreign overnights; +13% vs. 06/2023, (-16% vs. 06/2019) **510,900** foreign excl. Russia; +13%, (-8%) **298,000** EU+UK; +7%, (-8%) **93,700** Scandinavia; +18%, (0%) **73,600** America; +23%, (+39%) **57,800** Asia; +38%, (-40%)

Top destinations

total foreign; vs. 06/2023, (vs. 06/2019)

- Helsinki; +31%, (-2%)
- Vantaa; +26%, (-24%)
- Espoo; +17%, (-15%)
- Turku; +14%, (-8%)
- Mariehamn; +36%, (+32%)
- Tampere; -41%; (-23%)

Top source markets, total foreign; vs. 06/2023

OVERNIGHTS 2024 compared to 2023 months 6-6





FOREIGN OVERNIGHTS

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Overnights in short-term rentals

- The importance of **short-term rentals via international platforms** has clearly increased during the latest years.
- In **2023**, **foreign overnights** in short-term rentals added up to **2.0 million**, so the total number of foreign paid overnights was **7.8 million**.
- The share of foreign overnights in short-term rentals was already **26% in 2023**, while the share was 23% in 2022 and 21% in 2019.
 - **Germany** was clearly the biggest market in both registered and short-term rentals overnights.
 - Beside Germany, the **share of overnights in short-term rentals** in Finland was **30% or more** also for the **French**, **Estonian**, **Spanish**, **Italian**, **Polish**, and **Australian** visitors.
 - The use of short-term rentals has increased **especially in Lapland**, and the share of short-term rentals grew from 22% in 2022 to **27% in 2023**.
 - The **year-on-year growth rate** with overnights in **short-term rentals** in **Lapland** was **62%**, and in **Rovaniemi** as high as **74%**.
- Number of foreign overnights in short-term rentals increased also with big steps during the first quarter this year. The growth rate was 50% in January, 58% in February, and 61% in March compared to 2023.



Registered and short-term rentals overnights in Finland - Year 2023

The importance of **short-term rentals via international platforms** has clearly **increased** during the latest years.

In 2023, foreign overnights in short-term rentals added up to **2.0 million**, so the total number of foreign paid overnights was **7.8 million**.

The share of foreign overnights in short-term rentals was already **26%** in 2023, while the share was 23% in 2022 and 21% in 2019.

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Total overnights	2023	2022	2019	2023 vs. 2022	2023 vs. 2019
Foreign	7.8M	6.5M	8.9M	+21%	-12%
Foreign excl. Russia	7.7M	6.3M	7.7M	+23%	+1%
EU-27	4.5M	3.9M	4.0M	+16%	+13%
Scandinavia	947,000	860,000	992,000	+10%	-5%
Asia	798,000	495,000	1.4M	+61%	-43%
America	681,000	493,000	575,000	+38%	+19%

Registered overnights	2023	2022	2019	2023 vs. 2022	2023 vs. 2019
Foreign	5.8M	5.0M	7.1M	+16%	-18%
Foreign excl. Russia	5.7M	4.8M	6.2M	+18%	-8%
EU-27	3.2M	2.9M	3.2M	+10%	0%
Scandinavia	790,000	741,000	883,000	+7%	-10%
Asia	648,000	418,000	1.2M	+55%	-47%
America	507,000	362,000	437,000	+40%	+16%

Short-term rentals, nights	2023	2022	2019	2023 vs. 2022	2023 vs. 2019
Foreign	2.0M	1.5M	1.8M	+37%	+11%
Foreign excl. Russia	2.0M	1.5M	1.4M	+40%	+44%
EU-27	1.3M	1.0M	0.8M	+34%	+64%
Scandinavia	157,000	119,000	110,000	+32%	+43%
Asia	150,000	77,000	181,000	+95%	-17%
America	175,000	131,000	137,000	+33%	+27%

Source: Visit Finland Statistics Service Rudolf, Statistics Finland

Registered and short-term rentals overnights in Finland Year 2023

When looking at the main source markets in 2023, **Germany** was clearly the biggest market in both registered and short-term rentals overnights. The share of Germany's short-term rentals has clearly increased compared to both 2022 and to 2019.

Beside Germany, the share of overnights in short-term rentals in Finland was **30% or more** also for the **French**, **Estonian**, **Spanish**, **Italian**, **Polish**, and **Australian** visitors.

If we compare the total number of overnights (registered + short-term rentals) in 2023 to pre-pandemic in 2019, **the biggest relative growth** among the main source markets was in **Belgium** (+25%), **France** (+24%), **USA** (+24%), **Italy** (+20%), and **Austria** (+20%).



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Registered and short-term rentals overnights in Finland - 2023

Registered and short-term rentals foreign overnights in Uusimaa & Lapland 2022-2023

The use of short-term rentals has increased especially in **Lapland**, and the share of short-term rentals grew from 22% in 2022 to **27% in 2023**.

The year-on-year growth rate with overnights in shortterm rentals in Lapland was 62%, and in Rovaniemi as high as 74%.

Total number of foreign overnights increased in Lapland by 31% and in Uusimaa by 20% in 2023 compared to 2022.



Foreign overnights in other Finnish regions - Year 2022



Foreign overnights in other Finnish regions - Year 2023

■ Registered overnights ■ Short-term rentals overnights



Foreign overnights in some other Finnish municipalities - 2022



Foreign overnights in some other Finnish municipalities - 2023



Monthly foreign overnights in short-term rentals

(Airbnb, Booking.com, Tripadvisor, and Expedia Group)

Number of **foreign overnights** in short-term rentals

increased with big steps during the first quarter this year.

The growth rate was **50%** in January, **58%** in February, and **61%** in March compared to 2023.

This shows that the **growth in winter tourism in Lapland** has continued even stronger than the registered overnights statistics has earlier indicated.

Next data update on will be on the 3^{rd} of October.



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Registered overnights in the Nordics

- Total number of foreign overnights during <u>Jan-Jun 2024</u> was 21.4 million, which was 9% more than same period last year and 7% more than in 2019.
 - Compared to last year, overnights have increased to each Nordic country, except Iceland.
 - However, Finland is the only Nordic country where overnights for Jan-Jun haven't reached the pre-pandemic level.
 - Finland's share of overnights has decreased from 16% in H1/2019 to 14% in H1/2024.

Overnights,	Jan-Jun	Jan-Jun	Jan-Jun	Change 2024	Change 2024
millions	2019	2023	2024	vs. 2019	vs. 2023
Sweden	6,3	5,9	6,7	6 %	13 %
Denmark	5,0	5,6	6,0	20 %	7 %
Norway	3,7	3,6	4,0	9 %	11 %
Finland	3,3	2,7	2,9	-11 %	9 %
Iceland*	1,8	1,9	1,8	1%	-7 %
Nordics, total	20,1	19,7	21,4	7 %	9 %
*) incl. hotels only					



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<u>June 2024</u>

 Number of foreign overnights in June were highest in Sweden (1.9M, YoY +9%), Denmark (1.7M, YoY +3%), and Norway (1.4M, YoY +1%). Finland, with 0.5M foreign overnights, had the highest relative growth (+13%) compared to previous June. Iceland was the only Nordic country where foreign overnights decreased from June 2023 (0.4M, YoY -8%).

Month Nationality Year NORDIC COMPARISON OF VISIT FINLAND **OVERNIGHTS BY A TARGET MARKET** Foreign 2024 June \sim \sim **FINLAND** ICELAND NORWAY ● 2019 ● 2020 ● 2021 ● 2022 ● 2023 ▲ 2024 ● 2019 ● 2020 ● 2021 ● 2022 ● 2023 ▲ 2024 ● 2019 ● 2020 ● 2021 ● 2022 ● 2023 ▲ 2024 500K 2000K 500K 0K 0K January November December September September "October January November December November January August February September October February March April June JUN August March April TUNE August October Decembel March April June NIV JUNY Na NO Nay DENMARK SWEDEN The latest available figures in report format for Sweden are until Oct-2022. ● 2019 ● 2020 ● 2021 ● 2022 ● 2023 ▲ 2024 2019 2020 2021 2022





Foreign overnights - Cumulative Jan-Jun

Overnights,	Jan-Jun	Jan-Jun	Jan-Jun	Change 2024	Change 2024
millions	2019	2023	2024	vs. 2019	vs. 2023
Sweden	6,3	5,9	6,7	6 %	13 %
Denmark	5,0	5,6	6,0	20 %	7%
Norway	3,7	3,6	4,0	9 %	11 %
Finland	3,3	2,7	2,9	-11 %	9 %
Iceland*	1,8	1,9	1,8	1%	-7%
Total	20,1	19,7	21,4	7 %	9%

Sources: Rudolf Data Base, Statistics Denmark, Statistics Finland, Statistics Iceland, Statistics Norway, Statistics Sweden

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Monthly overnight statistics for Iceland include hotels only.

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Flight capacity and bookings for Jun-Aug 2024

- Flight capacity as well as bookings for the summer season have increased to Finland, Sweden, and Norway compared to previous summer. However, Norway is the only one of these neighbouring countries which has nearly reached the pre-pandemic level.
- When focusing on bookings from the target markets to Finland, summer bookings from USA, the Netherlands, and Spain have exceeded the 2019 levels.

Outlook on flight bookings for autumn 2024 (Sep-Nov)

- When looking at the **bookings to Finland for Sep-Nov 2024**, the **growth rate is increasing towards the end of these autumn months**, which indicates that the popularity of Lapland in winter will continue.
- Same phenomena can be seen in a smaller scale also in Norway, but not in Sweden.



Seat capacity & flight bookings worldwide for Jun-Aug 2024

Seat capacity has increased the most to Finland compared to previous summer, but the bookings of foreign visitors for summer months have not increased as well as in Norway and Sweden.

Norway has reached the pre-pandemic level both with flight seat capacity and summer bookings, while Finland and Sweden still have a way to go.



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Seat capacity & flight bookings from selected European markets* and USA

*) Germany, Switzerland, Austria, Netherlands, Belgium, UK, France, Spain, Italy

2019.



Direct int'l flights to Finland June – August 2024

and change in seat capacity compared to 2023 (& pre-pandemic)



Follow up on flight bookings* to Finland for June - August 2024

compared to **summer 2023** & (summer pre-pandemic)

Bookings from USA, the Netherlands, and Spain to Finland for summer months have reached the pre-pandemic level



*) Bookings including at least one night in Finland.

Source: ForwardKeys Destination Gateway

Follow up on flight bookings* to Finland for September - November 2024

compared to **2023** & (pre-pandemic)

- When looking at the bookings to Finland for Sep-Nov 2024, the growth rate is increasing towards the end of these autumn months, which indicates that the popularity of Lapland in winter will continue.
- As the availability for the most popular winter months might be already limited in the Finnish Lapland, winter travel seems to continue spreading for a longer period of time.
- Same phenomena can be seen in a smaller scale also in Norway, but not in Sweden.

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Travel related searches

Digital Demand Q2/2024

- Travel related searches continued increasing also during Q2/2024. The number of international searches totalled to 1.8 million which was 15% more than Q2/2023.
- Biggest markets by number of searches were USA, Japan, and Germany, and USA and Japan had both double-digit growth compared to previous year.
- Beside general information as Tourism, Travel, and Places to visit, search volumes increased also on Hotels, Northern lights, Holiday packages, Santa Claus, and Glass cabins.





Int'l searches* Q1-Q2 2024



	-2024				
Countr	ry ranki	ng	Country	Searches	Growth
	1		United States	178,840	21.9%
	2	•	Japan	174,100	15.4%
	3		Germany	145,960	2.0%
	4	12 12 21 23	United Kingdom	95,570	18.4%
	5		Italy	72,690	0.7%
	6		France	66,180	-5.6%
	7	0	India	64,330	22.7%
	8	C	Spain	52,880	-0.3%
	9		Sweden	49,220	-16.4%
	10	•	Canada	41,490	20.4%
	11		Estonia	39,450	-21.9%
	12	* **	Australia	37,390	0.1%
	13	=	Netherlands	34,340	-5.5%
	14		Switzerland	33,270	2.5%
	15	=	Austria	22,280	-0.1%
	16	*	China	22,121	-7.4%
	17	:•:	South Korea	18,760	-2.3%
	18		Belgium	18,590	-1.9%

Int'l searches*: Most searched topics during Q2-2024



