



Spain & Italy market outlook

Agenda

- Facts & Figures
 - Overnights
 - Seat Capacity
 - Internet Searches
- Travel trends
- Market update
- B2B Activities
- PR
- Q & A

Visit Finland – Spain & Italy Team





Heli Saari Account Manager Spain, Italy, France & Sweden Mervi Holmen Marketing Manager Susanne Hekinnen BI Analyst

Meri Sipilä PR & Media Manager Hanna Muniovara Regional Partnership Manager David Campano Country Manager Spain & Italy



Overnights in Finland Year 2022 & Jan-Feb 2023



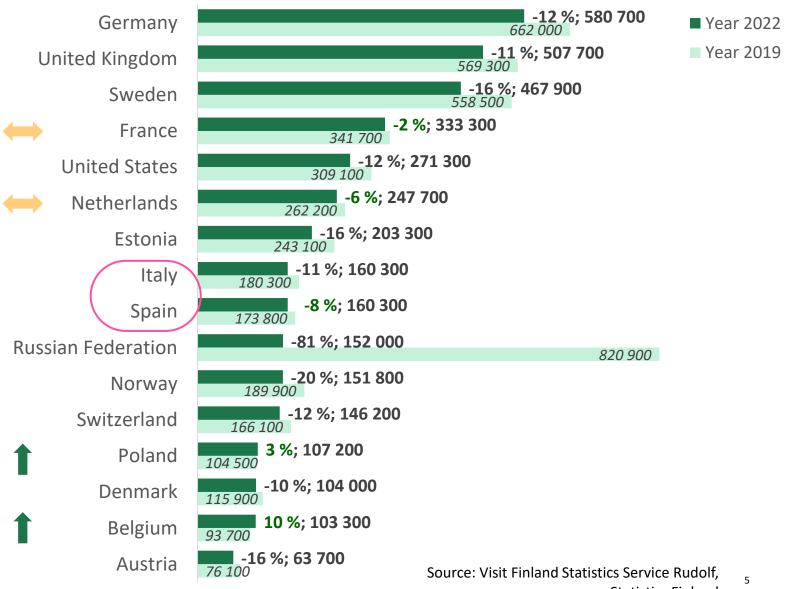


Overnights in Finland in 2022 & top source markets

Year 2022 vs. year 2019

isit Finland





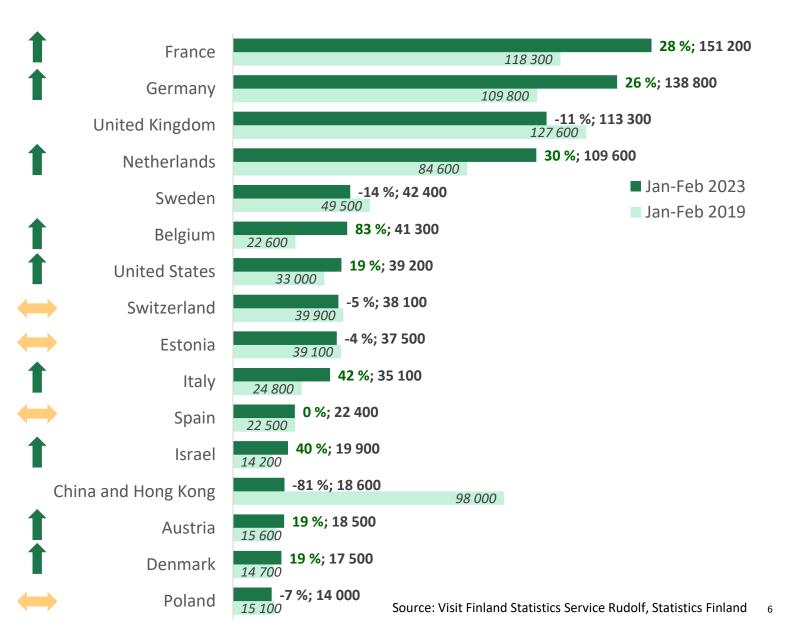
Statistics Finland

Top16 countries 2023 – overnights in Finland

Jan-Feb 2023 vs. Jan-Feb 2019

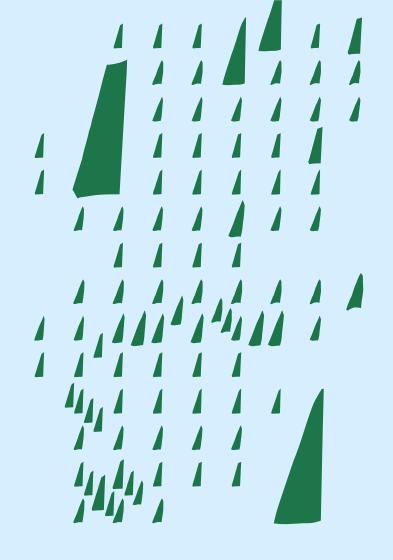
Top5 origin countries for Feb2023 overnights

| | Overnights | Change to Feb2019 | |
|-------------|------------|----------------------|--|
| France | 79 800 | +28% | |
| Germany | 77 000 | +22% | |
| Netherlands | 54 300 | +19% | |
| UK | 53 100 | -15% | |
| Belgium | 22 800 | +81% | |



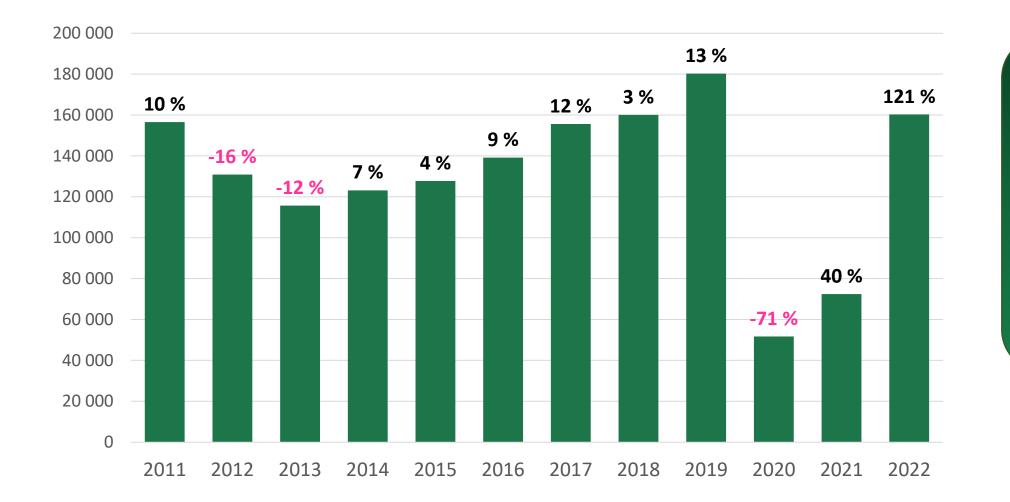
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Italian overnights in Finland





Italian overnights in Finland 2011-2022



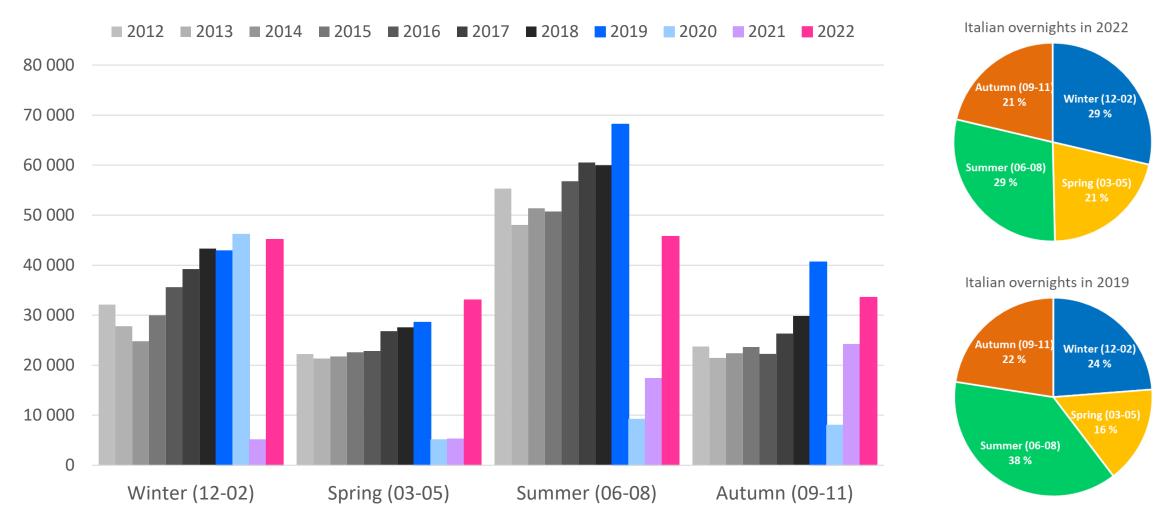
2022 **160,300** nights #8 in market ranking (together with Spain) YoY change +121% 2022 vs. 2019 -11%

<u>2019</u> **180,300** nights #12 in market ranking

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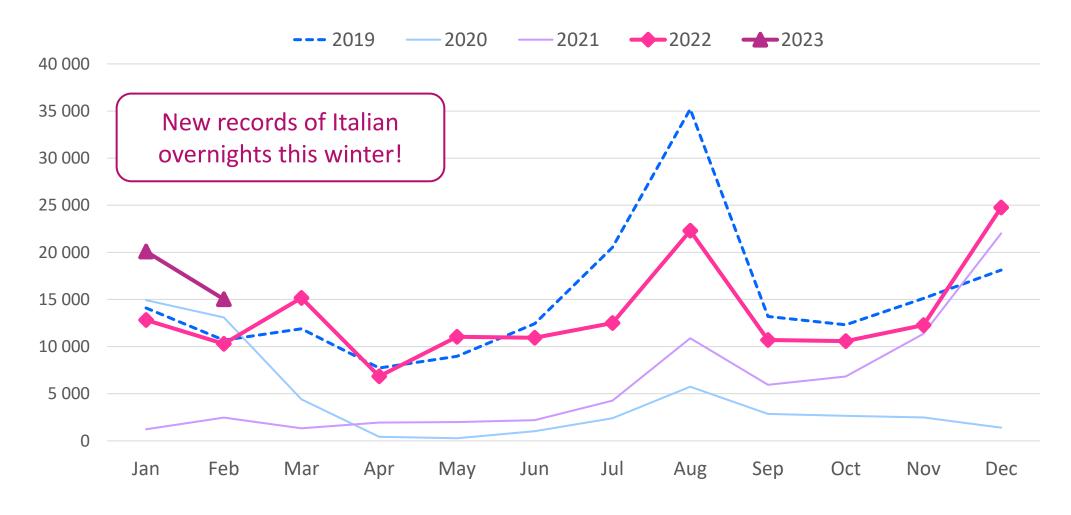
Link to the report: Tilastopalvelu Rudolf - Business Finland

Italy – Seasonal Overnights in Finland 2012-2022



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Italian monthly overnights in Finland 2019-2023



Link to the report: Tilastopalvelu Rudolf - Business Finland

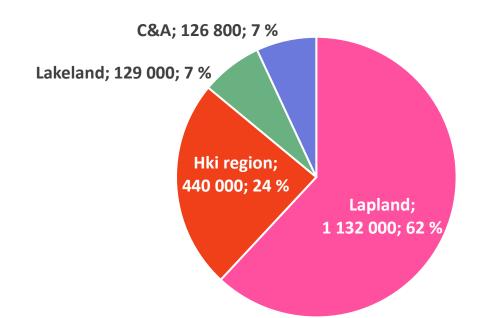
/isit Finland

Foreign overnights in high winter season 2022-2023

And change compared to pre-pandemic

1.8 M foreign overnights (-12% vs. winter2019)

- **1.3 M** from EU-27 + UK (+15%)
- **186,000** from Asia (-46%)
- **88,000** from America (+21%)



High winter season (12-02)

| | Dec2018- Feb2019 | Dec2022- Feb2023 | Change 2023 vs. 2019 |
|-------------------|---------------------|---------------------|-------------------------|
| United Kingdom | 334 900 | 341 100 | +2% |
| France | 161 700 | 209 900 | +30% |
| Germany | 151 300 | 180 700 | +19% |
| Netherlands | 106 700 | 131 200 | +23% |
| USA | 53 800 | 64 700 | +20% |
| Sweden | 75 100 | 63 600 | -15% |
| Spain | 59 400 | 63 100 | +6% |
| Italy | 42 900 | 59 900 | +40% |
| Estonia | 58 200 | 59 600 | +2% |
| Belgium | 30 300 | 51 100 | +69% |
| Switzerland | 51 800 | 48 600 | -6% |
| China & Hong Kong | 139 700 | 33 200 | - 76% |
| Singapore | 35 300 | 31 400 | -11% |
| Ireland | 14 900 | 28 600 | +92% |
| Australia | 32 600 | 26 000 | -20% |
| Denmark | 21 200 | 24 300 | +14% |

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Winter high season 2023: Foreign overnights in main regions

And comparison with winter high season 2019

| Lapland region | Helsinki region | Lakeland |
|--|--|---|
| 1,132,000 overnights +8% vs. winter2019 | 440,000 overnights -26% vs. winter2019 | 129,000 overnights -53% vs. winter2019 |
| Share of all foreign 62% | Share of all foreign 24% | Share of all foreign 7 9 |
| Main dest: Rovaniemi , Inari-Saariselkä, Levi, Ylläs | Main dest: Helsinki | Main dest: Tampere, La J ämsä, Sotkamo, Jyväsk |

% ahti, kylä

Coast & archipelago 126,800 overnights -19% vs. winter2019 Share of all foreign **7%** Main dest: Oulu, Syöte, Turku, Åland, Vaasa

| Top5 countries of origen | | | | |
|--------------------------|--|--|--|--|
| 298,700 | +8% | | | |
| 179,600 | +38% | | | |
| 111,100 | +44% | | | |
| 103,800 | +35% | | | |
| 41,900 | +5% | | | |
| | 298,700 179,600 111,100 103,800 | | | |

| Top5 countries of origen | | |
|--------------------------|--------|------|
| Germany | 38,100 | -5% |
| USA | 35,900 | +12% |
| UK | 33,700 | -23% |
| Sweden | 30,800 | -15% |
| France | 19,200 | +8% |

| Top5 countries of origen | | | |
|--------------------------|--------|------|--|
| Estonia | 22,200 | +4% | |
| Germany | 14,000 | -16% | |
| Netherlands | 6,600 | -22% | |
| Sweden | 6,400 | -41% | |
| UK | 5,200 | -29% | |

| Top5 countries of origen | | | |
|--------------------------|--------|------|--|
| Sweden | 19,700 | -10% | |
| Germany | 17,600 | 0% | |
| Estonia | 9,500 | -18% | |
| Netherlands | 7,600 | +19% | |
| France | 6,000 | +14% | |



New records for the Italian visitors in Lapland region during high winter season 2022-2023

<u>Dec 2022 – Feb 2023</u> 37,000 Italian overnights

in the Lapland region

+62% vs. winter 2019 & +47% vs. winter 2020

| Most popular destinations for Italian visitors in Lapland during winter 2023 | | |
|--|-------|--|
| Rovaniemi 21 | | |
| Inari-Saariselkä | 8,000 | |
| Sodankylä | 1,400 | |
| Enontekiö | 1,400 | |
| Salla | 1,000 | |
| Kittilä-Levi | 900 | |

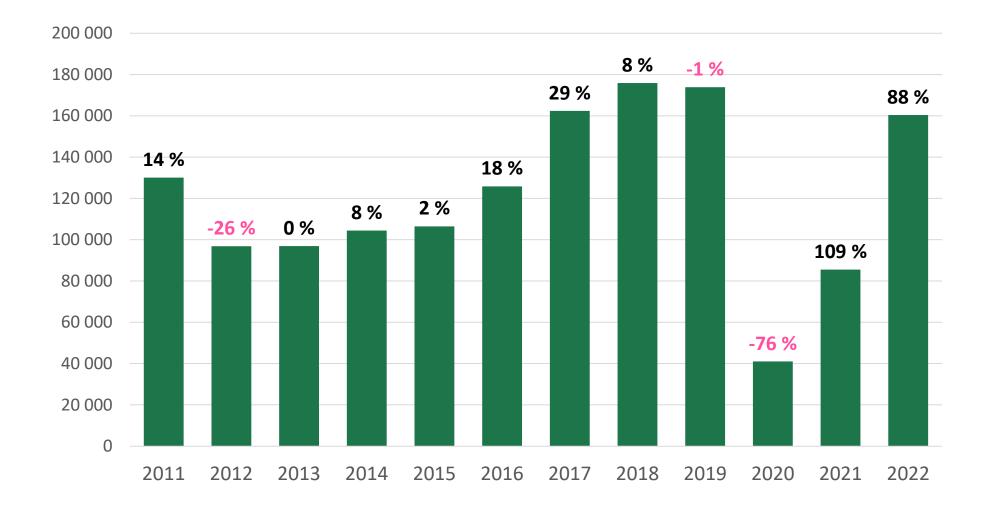


Spanish overnights in Finland





Spanish overnights in Finland 2011-2022



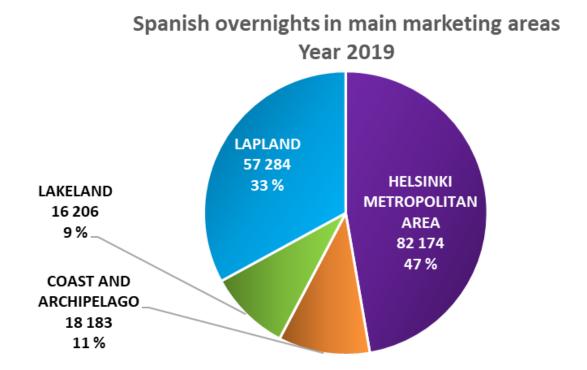
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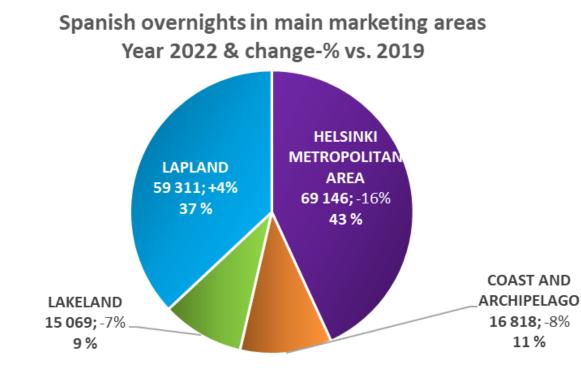
<u>2019</u> **173,800** nights #13 in market ranking

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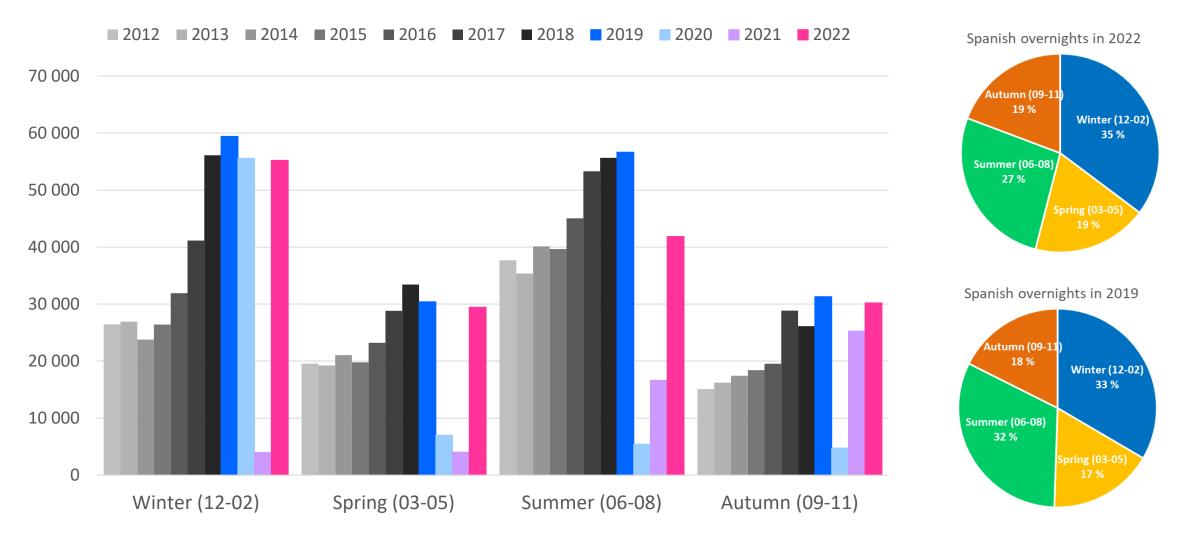
Link to the report: Tilastopalvelu Rudolf - Business Finland

Italian overnights in Main Regions 2019 & 2022



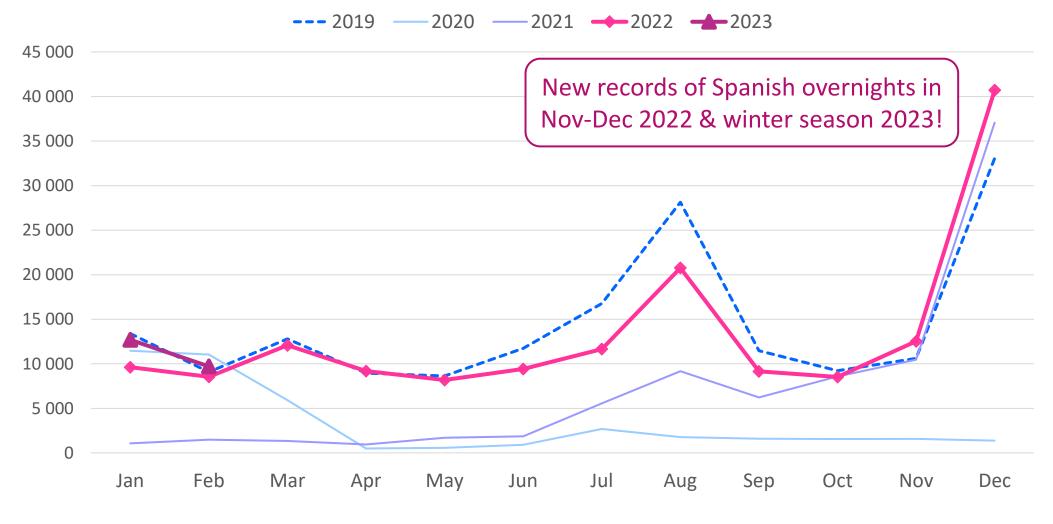


Spain – Seasonal Overnights in Finland 2012-2022



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Spanish monthly overnights in Finland 2019-2023



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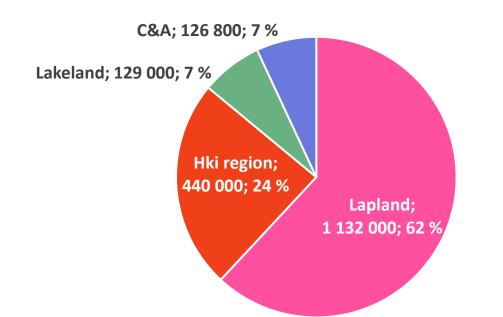
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| Main dest: Rovaniemi , Inari-Saariselkä, Levi, Ylläs | Main dest: Helsinki | Main dest: Tampere , Lahti , Jämsä, Sotkamo, Jyväskylä | Main dest: Oulu, Syöte , Turku, Åland, Vaasa |

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| Netherlands | 7,600 | +19% | | | | |
| France | 6,000 | +14% | | | | |

New records for the Spanish visitors in Lapland region during high winter season 2022-2023

<u>Dec 2022 – Feb 2023</u>

41,900 Spanish overnights in the Lapland region

+5% vs. winter 2019 & **+15%** vs. winter 2020

| Most popular destinations for Spanish visitors in Lapland during winter 2023 | | | | |
|--|--------|--|--|--|
| Rovaniemi | 17,100 | | | |
| Kuusamo | 6,900 | | | |
| Inari-Saariselkä | 5,000 | | | |
| Kittilä-Levi | 4,600 | | | |
| Kolari-Ylläs | 2,300 | | | |
| Salla | 1,800 | | | |



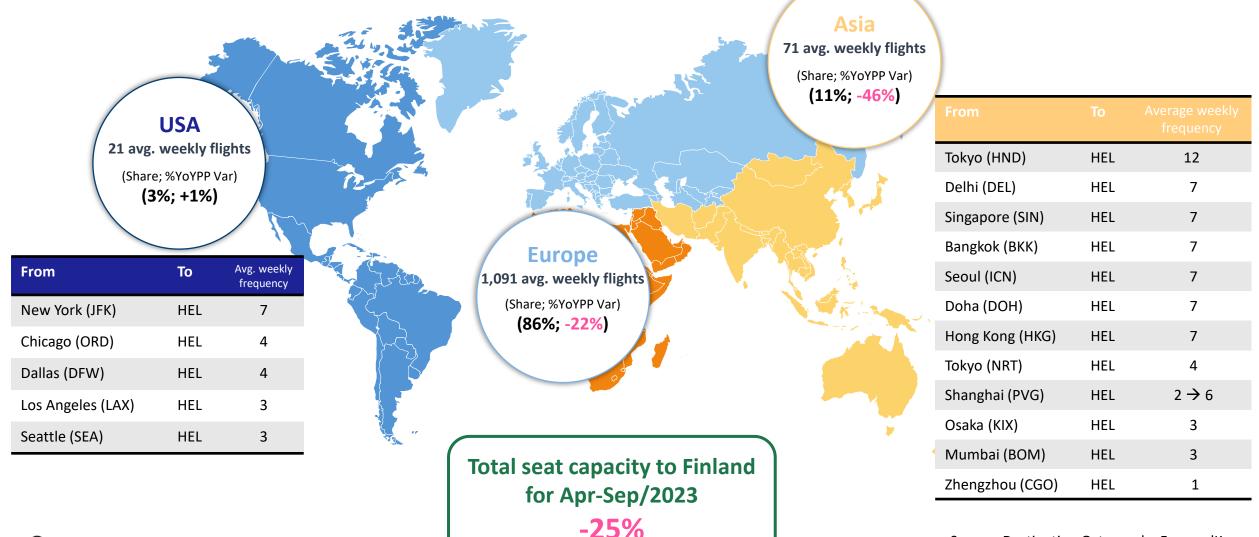


ForwardKeys Seat capacity



Direct flights to Finland April – September 2023

and change in seat capacity compared to pre-pandemic



Source: Destination Gateway by ForwardKeys
Database update 11-Apr



Direct flights to FIN, SWE, NOR / April – September 2023

and change in seat capacity compared to pre-pandemic

| | Seat capacity from USA | change-% vs. pre-pandemic from USA | Seat capacity from Asia | change-% vs. pre-pandemic from Asia | Seat capacity from Europe | change-% vs. pre-pandemic from Europe | Seat capacity TOTAL INT'L | change-% vs. pre-pandemic TOTAL INT'L |
|---------|---------------------------|--|----------------------------|---|------------------------------|---|------------------------------|---|
| Finland | 153,700 | +1% | 538,000 | -46% | 4,219,200 | -22% | 4,911,500 | -25% |
| Sweden | 155,500 | -38% | 260,800 | -41% | 8,271,600 | -14% | 8,764,000 | -15% |
| Norway | 107,900 | -25% | 123,300 | -40% | 7,529,200 | -6% | 7,760,500 | -8% |

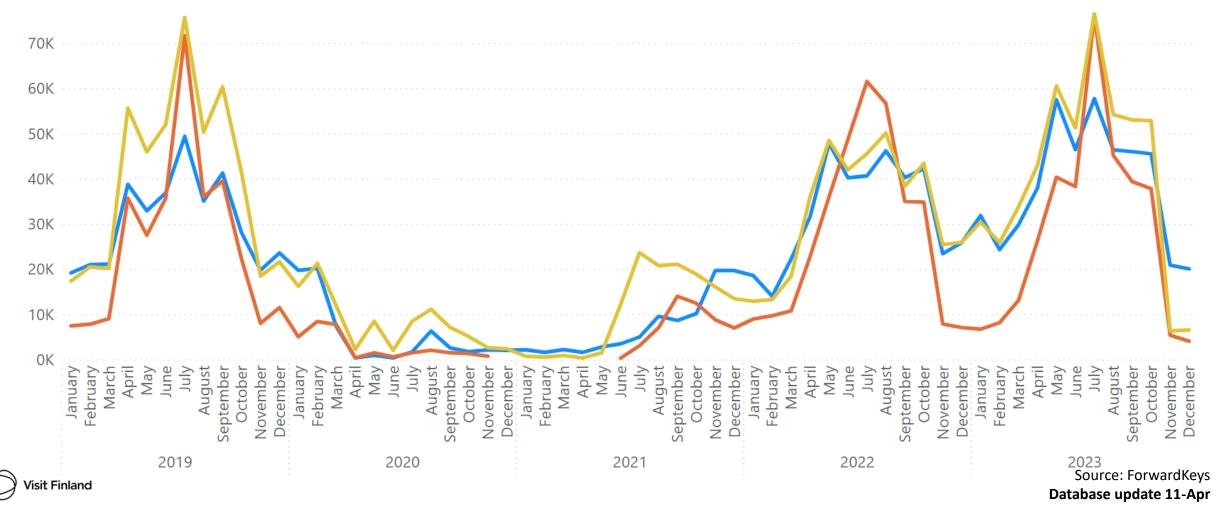


Monthly seat capacity from <u>Italy</u> to FIN, SWE, NOR 2019-2023

From Italy

TOTAL SEAT CAPACITY

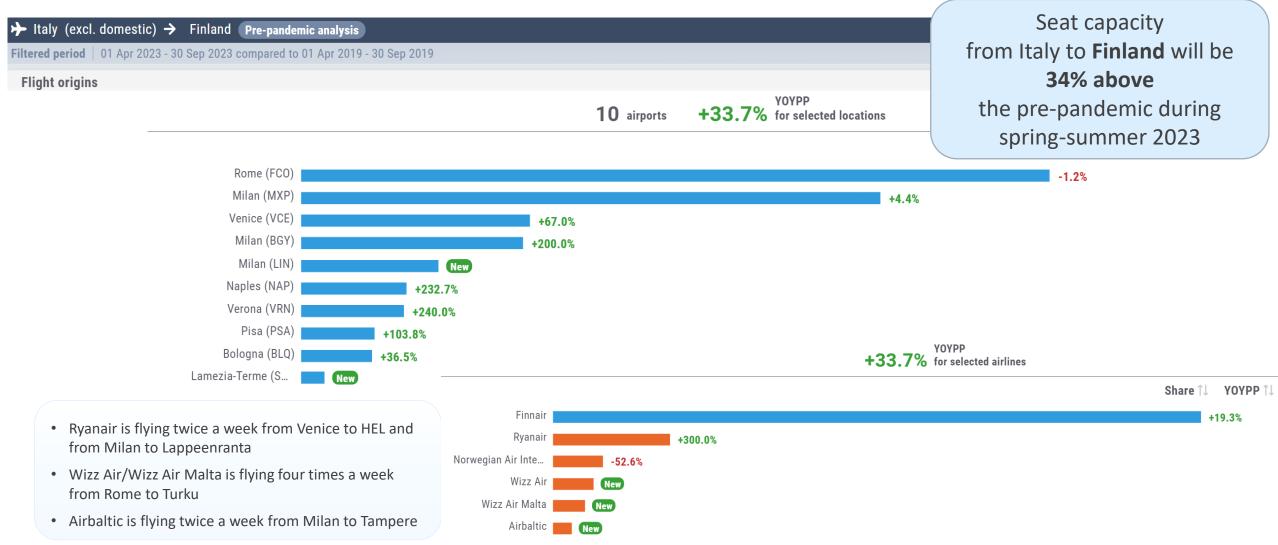
DESTINATION COUNTRY: • FI • NO • SE



Seat capacity from Italy to Finland / Apr-Sep 2023

Comparison to pre-pandemic

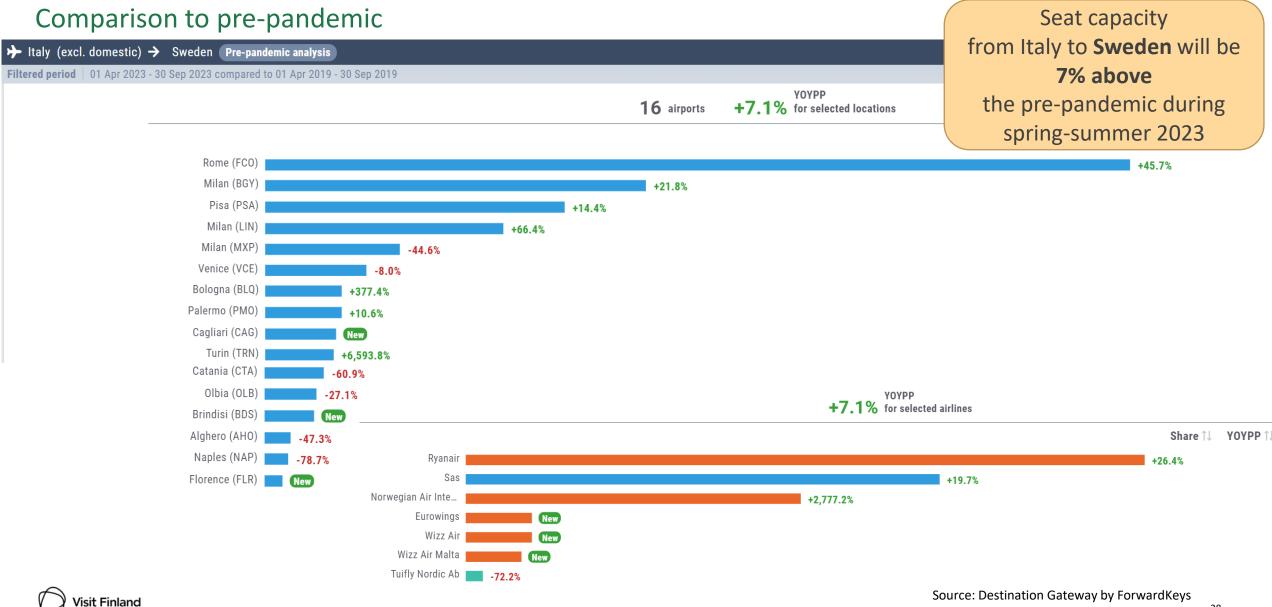
/isit Finland



Source: Destination Gateway by ForwardKeys Database update 11-Apr

27

Seat capacity from Italy to Sweden / Apr-Sep 2023



Database update 11-Apr ²⁸

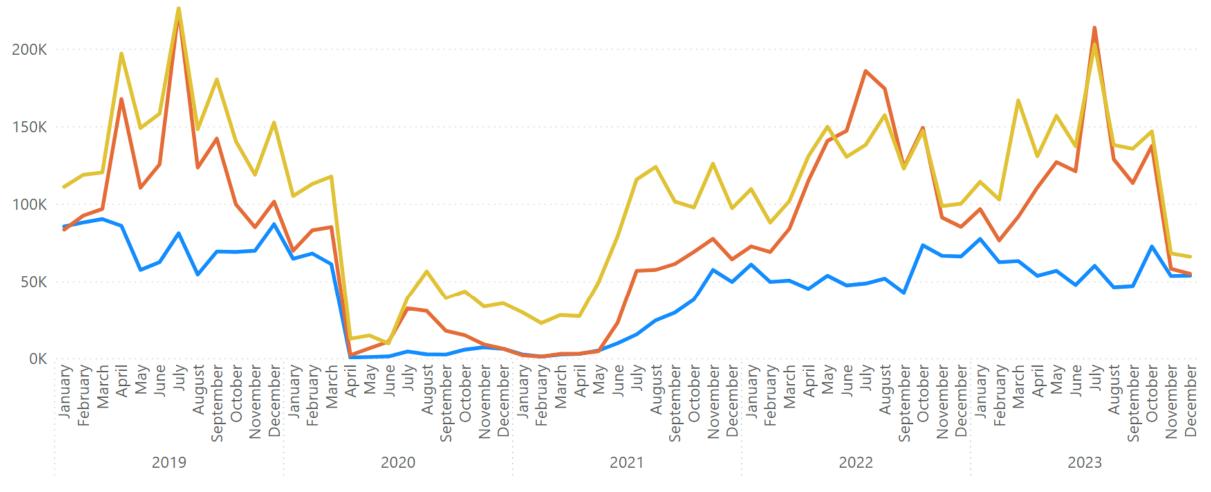
Seat capacity from Italy to Norway / Apr-Sep 2023



Monthly seat capacity from <u>Spain</u> to FIN, SWE, NOR 2019-2023 TOTAL SEAT CAPACITY

From Spain

DESTINATION COUNTRY: • FI • NO • SE



/isit Finland

Source: ForwardKeys Database update 11-Apr

Seat capacity from Spain to Finland / Apr-Sep 2023

Comparison to pre-pandemic

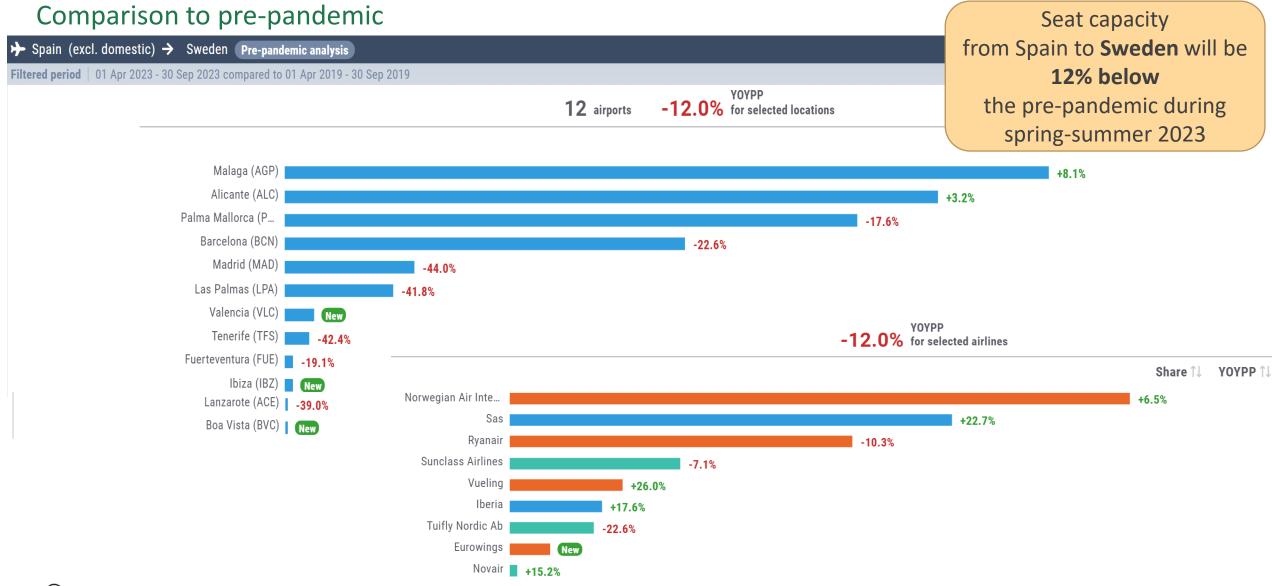
isit Finland/



Source: Destination Gateway by ForwardKeys Database update 11-Apr

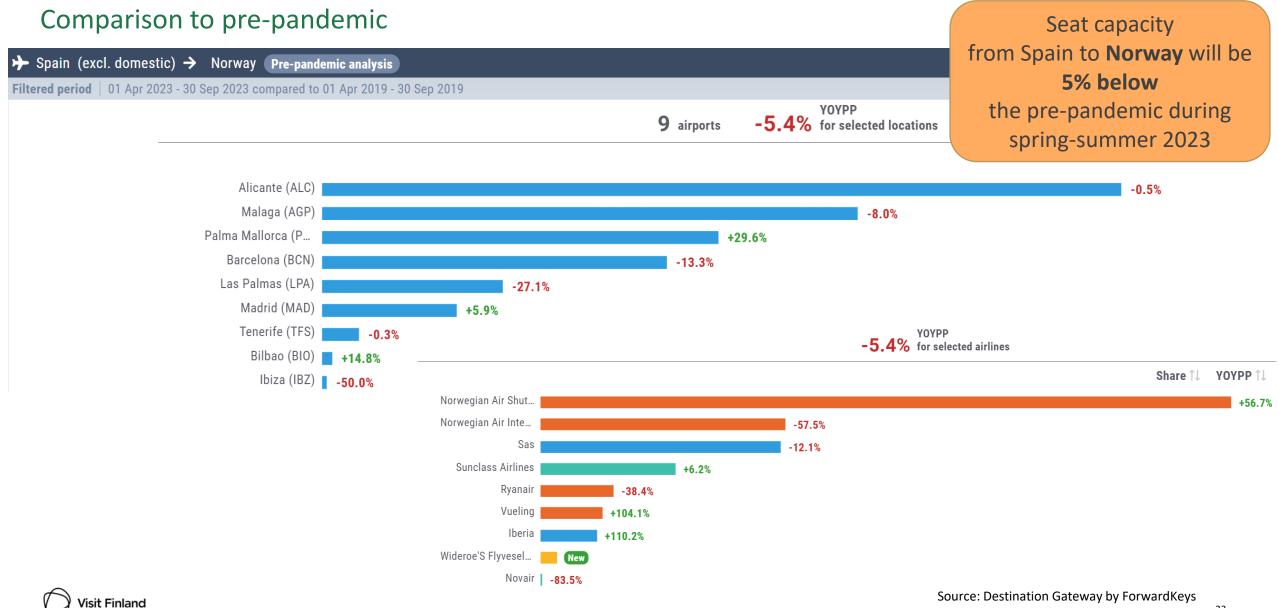
31

Seat capacity from Spain to Sweden / Apr-Sep 2023



Source: Destination Gateway by ForwardKeys
Database update 11-Apr ³²

Seat capacity from Spain to Norway / Apr-Sep 2023



Database update 11-Apr

33



ForwardKeys Flight arrivals/bookings



Change in flight bookings* for Jun-Aug 2023 compared to summer pre-pandemic



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Change in flight arrivals/booking from Italy

Comparison to pre-pandemic

- Travel from Italy to Finland recovered this winter and summer bookings seem to continue the positive trend.
- Also Sweden and Norway seem to be recovering during the summer and autumn.



Change in flight arrivals/booking from Spain

Comparison to pre-pandemic

• Despite the reduced connectivity from Spain to the Nordics, travel to Finland, Sweden and Norway has already now recovered, and the growing travel demand can also be seen in the bookings for the coming summer and autumn.



Most of the charter flights also missing.

Flight bookings for summer 2023 (Jun-Aug)

Comparison with pre-pandemic



Italy - Bookings for Jun-Aug 2023

| | June | July | August | Jun-Aug |
|---------|-------|-------|--------|---------|
| Finland | 1,200 | 1,000 | 1,500 | 3,700 |
| Sweden | 1,300 | 800 | 900 | 3,100 |
| Norway | 1,100 | 1,500 | 1,700 | 4,300 |
| | June | July | August | Jun-Aug |
| Finland | +9% | -10% | +16% | +5% |
| Sweden | +13% | +8% | +7% | +10% |
| Norway | -12% | +6% | -4% | -3% |
| | | | | |

Spain - Bookings for Jun-Aug 2023

| | June | July | August | Jun-Aug |
|-------------------|---------------------|---------------------|-----------------------|-----------------|
| Finland | 1,200 | 1,200 | 1,200 | 3,600 |
| Sweden | 1,500 | 1,700 | 1,000 | 4,200 |
| Norway | 1,200 | 1,500 | 1,300 | 4,000 |
| | | | | |
| | June | July | August | Jun-Aug |
| Finland | June +46% | July +54% | August +87% | Jun-Aug +61% |
| Finland Sweden | | | U U | . |
| | +46% | +54% | +87% | +61% |

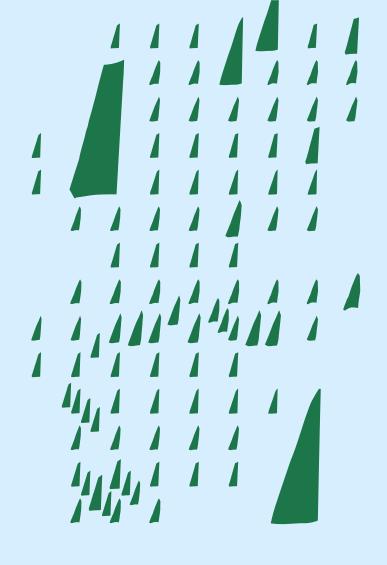
Including at least 1 night in destination.

Biggest low-cost carriers like Ryanair and Easyjet not included in the data.

Data updated 09-Apr

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Travel related internet searches 2022 vs. 2019





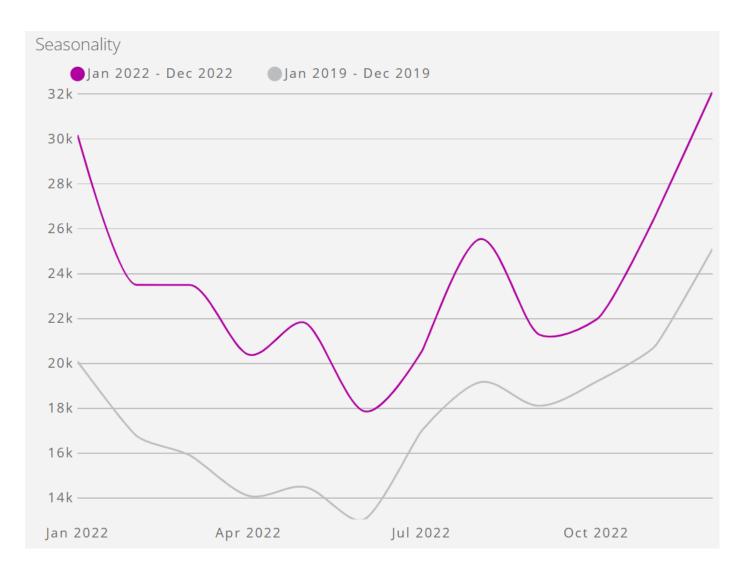
Top Target Markets 2022 vs. 2019

| Target Market Distribution 2022 22/1 | | | | |
|--------------------------------------|------|----------------|----------|--------|
| Rank | Flag | Country | Searches | Growth |
| 1 | | Germany | 635,793 | 36.7% |
| 2 | ٠ | Japan | 592,326 | 7.9% |
| 3 | | United States | 590,094 | 53.8% |
| 4 | | United Kingdom | 382,169 | 29.2% |
| 5 | | Italy | 285,187 | 33.4% |
| 6 | | France | 283,549 | 20.9% |
| 7 | C. | Spain | 243,895 | 30.5% |
| 8 | | Estonia | 175,015 | 66.0% |
| 9 | | Netherlands | 166,802 | 38.1% |
| 10 | - | India | 164.824 | 30.7% |



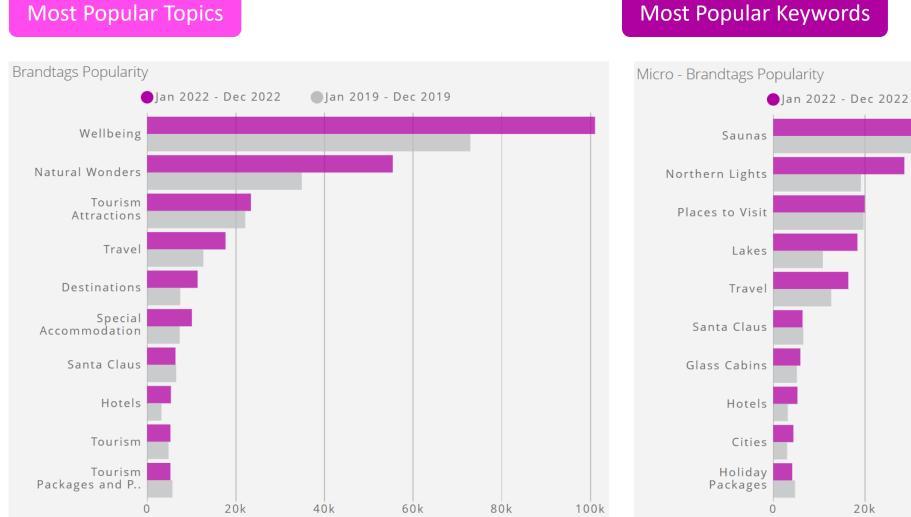
Italy: Seasonality of Searches

2022 and 2019





Italy: Most searched topics and keywords 2022 vs. 2019



Most Popular Keywords

isit Finland

60k

80k

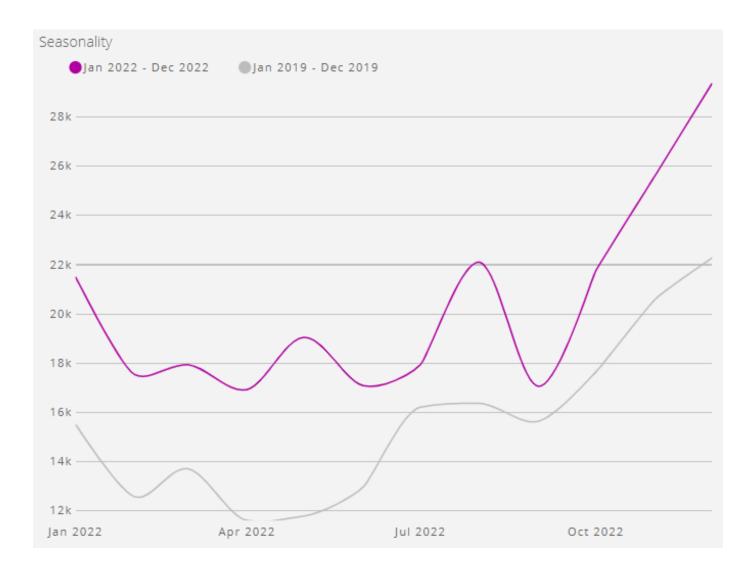
42

Jan 2019 - Dec 2019

40k

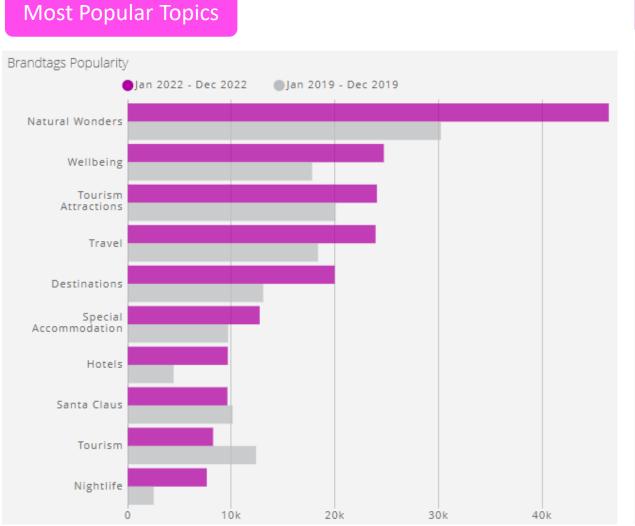
Spain: Seasonality of Searches

2022 and 2019

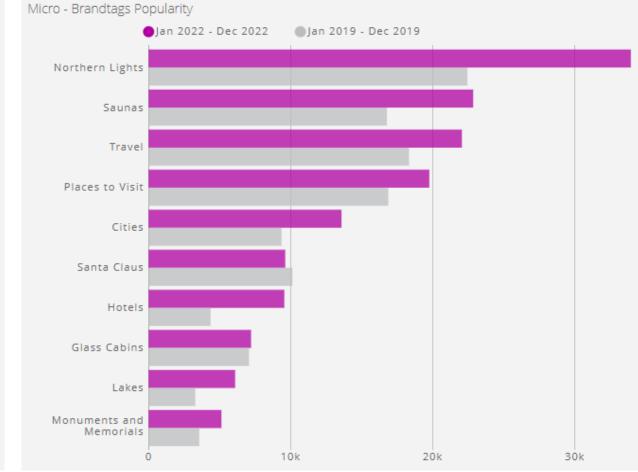




Spain: Most searched topics and keywords 2022 vs. 2019



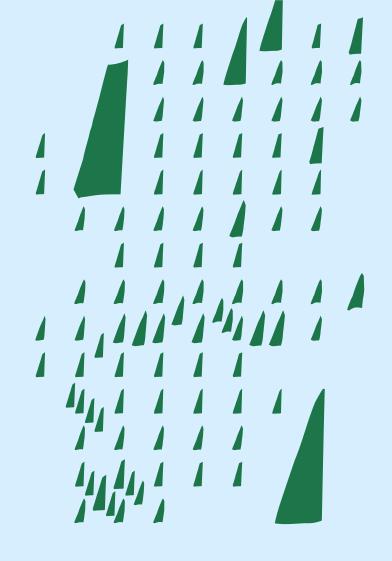
Most Popular Keywords



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44

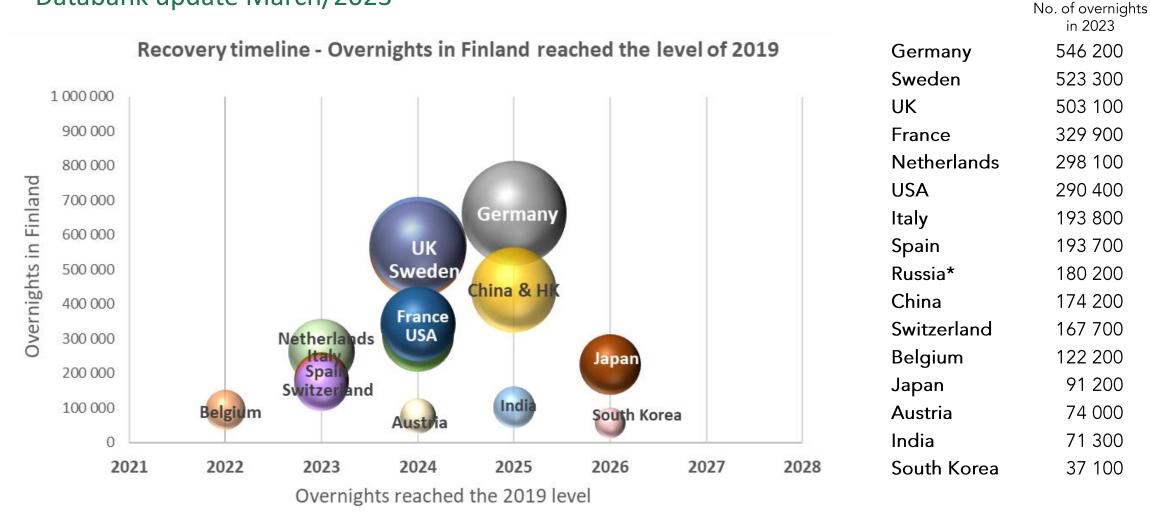
Oxford Economics forecast for Travel Recovery





Overnights – Recovery to 2019 levels

Databank update March/2023



Source: Oxford Economics, databank update Mar 27, 2023

'isit Finland

comp.

to 2019

-17 %

-6 %

-12 %

-3 %

14 %

-6 %

7%

11 %

-78 %

-61 %

1%

30 %

-59 %

-3 %

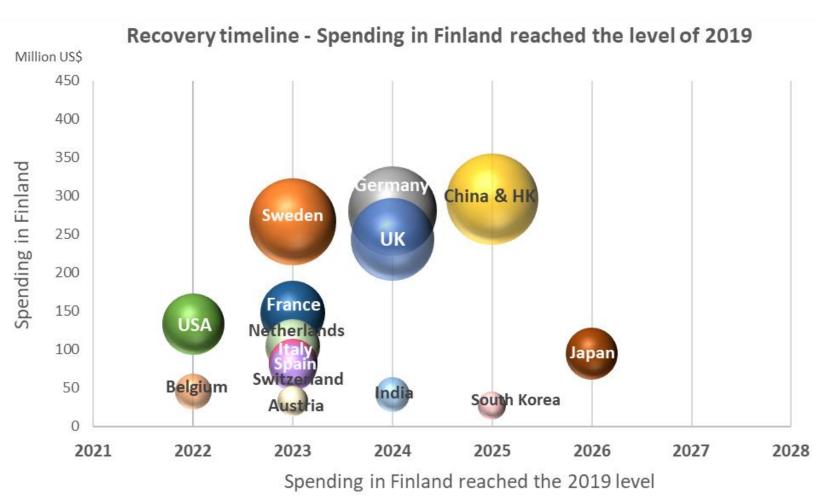
-30 %

-34 %

46

Spending – Recovery to 2019 levels

Databank update March/2023



| Source: Oxford | Economics, | databank | update | Mar | 27,2023 |
|----------------|------------|----------|--------|-----|---------|
|----------------|------------|----------|--------|-----|---------|

| US\$) in 2023 | 2019 |
|---------------|---|
| 260,6 | -2 % |
| 225,2 | -20 % |
| 212,1 | -13 % |
| 143,6 | -2 % |
| 124,3 | -6 % |
| 113,3 | -62 % |
| 113,3 | 9 % |
| 89,6 | 9 % |
| 88,8 | 10 % |
| 79,2 | -79 % |
| 77,3 | 1 % |
| 57,9 | 28 % |
| 35,7 | -62 % |
| 32,3 | -2 % |
| 30,9 | -25 % |
| 19,4 | -26 % |
| | 260,6 225,2 212,1 143,6 124,3 113,3 113,3 89,6 88,8 79,2 77,3 57,9 35,7 32,3 30,9 |

Spending (Million comp.to

) **USA will recover to 2019 level in 2022, but will remain slightly below 2019 level in 2023

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Travel trends in Spanish market



Travel Trends

SPAIN

Espanjan markkinakatsaus - Business Finland

- Finland is well known as a winter destination in Spain, mainly Lapland area that is considered an expensive but unique destination offering a wide range of products comparing to our competitors. Nordic countries are trendy destinations in Spain; a fantastic opportunity for Finland to develop and grow in all areas and to gain popularity as an all-year-round destination.
- According to a recent study published by the newspaper "el Mundo" on travel trends and how Spaniards will travel in 2023, 38% of travelers will make the same number of trips as in 2022 where nature prevails as a claim to the time of travel and the price will also be decisive due to the rise in the cost of living suffered in recent months.
- Authentic travel is also important, with many travelers wanting to immerse themselves in a total cultural change, with more than half (59%) wanting to experience new destinations and cultures and four out of ten (42%) saying they love discovering the local gastronomy when you are away from home. To soak up the local culture, 12% plan to take an "extended vacation" of three weeks or more in one destination.
- Luxury segment/product growing strongly after pandemic times: new actors in the marketplace to develop our business.
- Travelers expect premium experiences: this year, 44% of Spanish travelers plan to invest more in their vacations than in 2022, and only 11% will spend less money. For this reason, they maintain high expectations regarding accommodation in terms of cleanliness (62%), location (56%) and tranquility (36%). Cleanliness, surely because of the pandemic, is now their second priority, second only to price (74%), which will undoubtedly continue to be a key factor.



Travel Trends

SPAIN

Espanjan markkinakatsaus - Business Finland

- Sustainability is a fundamental factor when deciding on holiday plans for Spaniards, since 69% indicate that environmental aspects now have a certain impact on their preparations. Almost four out of ten (39%) say they are aware of the environmental impact of their vacations, while 30% go so far as to say that environmental aspects condition their travel plans, and they only spend in companies that have a positive environmental impact.
- Holidays are the main reason why Spaniards travel abroad, followed by visits to family and friends. These two reasons mark the recovery of his taste for traveling after the pandemic in 2022.
- Regarding visits to family and friends, 44% of the participants indicate that they have grown during 2022 and 38% observe that they remain at similar levels.
- Bloomberg 24.04.23 : according to ETC, Europeans are rethinking summer vacations because of overcrowding and extreme weather changes are shaping Europeans' regional trip choices, new data shows. This applies for both ES & IT markets!



Market updates/outlook in Spain



Market Update

SPAIN

Espanjan markkinakatsaus - Business Finland

- Spain as 4th European market after Germany in overnights to Finland & 3rd largest market in Europe in arrivals to Lapland in December 2022.
- 2023 offering for winter is quite optimistic: exceeding by 30% last years availability and above pre pandemic levels.
- We are by far the first destination chosen by the Spaniards in winter and where Norway is the first option regarding summer. There are plenty of opportunities to develop our summer –autumn products in the market especially for Lakeland & Archipelago as part of our all-year-round offer.
- Seat capacity from November 2022 to March 2023 is about -20% less compared to pre pandemic times. Even though we are only behind -8% in 2022 overnights compared to 2019.
- Finnair full recovered and increased connectivity for S23 flying from MAD/BCN/ALC/AGP/LPA/TCI
- Iberia will start their new operation to Rovaniemi next 2nd December with two weekly flights (days 3 & 6) until 10.02.24
- Other new airlines routes from Air Baltic (AGP-TME), Ryanair and Norwegian.
- More new summer programs (mainly fly & drive) launched from our main partners this year.
- According to latest Tourspain connectivity & capacity report OCT22 from Spain to Finland is -20% compared to 2019.



SPAIN – Charter Flights Lapland 2023



Activities Spain 2023



B2B activities

Sales Events in 2023

- Joint Presentations with Key TO's Spain: Started April until October 2023 -28 cities
- Workshops in Madrid & Barcelona 26th & 28th October

- Other B2B activities:
 - ✓ MICE: EVENTOPLUS, February 2023
 - ✓ SMAL Event, Sevilla, April 2023
 - ✓ Sustainable Congress, Málaga, May 2023
 - ✓ Team Finland event summer 2023, Instituto Iberoamericano de Finlandia, Embassy-TBC



B2B activities

FAM trips in 2023

- Joint Spring famtrip (FR, ES. IT) : June 2023, themes: nature & sustainability, TBC
- Autumn famtrip, September/October 2023, nature, sustainability, luxury TBC
- Ad hoc individual tour operator famtrips, TBC



MICE – MIS 2023









| Andalucía | Sevilla. | Turismo de la Provincia BPUTADONIOL SERILA | Batronato provincial de turismo HUELVA convention bureau | |
|--|---|--|---|--|
| Sevilla. | Turismo de la Provincia seutacon de sevela | patronato previncial de turomo HUELVA HUELVA convention bureau | TURESPAÑA 🥭 | Andalucía-e |
| de la Provincia serritucion es stonad | botronato provincial de turismo HUELXA convention turnau | TURESPAÑA 🦲 | Andalucia - E | Sevilla. |
| patronato provincial de turname. HUEUX convention bureau | TURESPAÑA 🧽 | Andalucia = | Sevilla. | de la Provincia BRVERACION DE SCINIA |
| TURESPAÑA 🧑 | Andalucia == | Sevilla. | de la Provincia Destruccen es sivua | H patronato provincial de turismo HUEUN convention bureau |











Iberoamerican Sustainable Congress Málaga



Visit Finland

Roadshows Key Partners 2022

Roadshows in 14 Spanish cities:

Alcalá de Henares, Pamplona, San Sebastián, Barcelona, Sabadell, Bilbao, Vitoria, Zaragoza, Palma de Mallorca, Córdoba, Granada, Tarragona, Lérida, Murcia.

Visit Finland









Roadshows Key Partners 2022





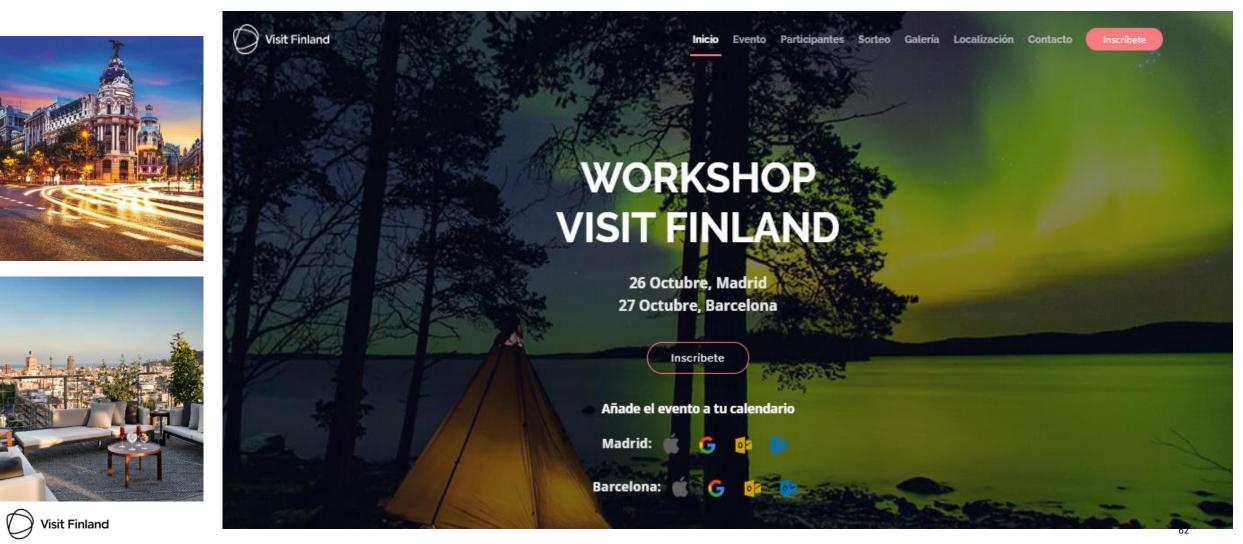






B2B sales events Spain

- Workshops Madrid & Barcelona 26 & 27.10.22
 - 12 Finnish partners in both cities
- -So far 150 registrations



Workshops Madrid & Barcelona 26 & 27.10.22



















PR & Media in Spain



PR & Media activities in Spain

January-March 2023

PR activities: press releases, pitches, media trips (group, individual and influencer), interviews

Topics that has interested media: Ice swimming, ice fishing, sauna, happiness



PR & Media Highlights January-March 2023

cuatre'

isit Finland/

'Planeta Calleja' con Palomo Spain (22/02/2023), online y completo en Cuatro



SALLIN



Guía práctica para disfrutar de baños helados en Finlandia

Esta experiencia extraordinaria que es tendencia entre los jóvenes en TikTok, es de esas que hay que probar al menos una vez en la vida.



Finlandia es el país más feiz del mundo, según el informe Mundial de la Felicidad 2023. Illitock

Por qué Finlandia es el país más feliz del mundo (con el frío que hace) y España ocupa el puesto 32

España ha caído varias posiciones en el Informe Mundial de la Felicidad 2023, que lidera Finlandia desde hace ya seis años.

COSMOPOLITAN

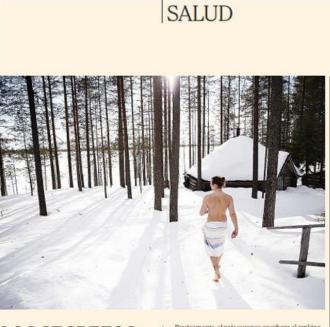
ROME | VIAJES

Laponia finlandesa, el lugar para olvidarte del mundo

Volamos a Inarí, una de las regiones con más encanto del circulo polar ártico para ver auroras, soñar en silencio o conocer una de las culturas indígenas más genuínas del mundo, los sami. Si, estás antes uno de esos viajes que tienes que hacer una vez en la vida.



EL MUNDO



LOS SECRETOS DE LAS NUEVE SAUNAS FINLANDESAS

Precisamente, el país europeo encabeza el ranking del Informe Mundial de la Felicidad por sexto año consecutivo. «Se debe sin duda a nuestro estilo de vida, en contacto con la naturaleza, y al espacio diario de meditación sin teléfonos móviles que es nuestra saunas. La compara con los barse sen España, un punto de reunión donde ahogar penas y vivir el presente. «Después del trabajo, nos reservamos este momento. Salimos sudando y respiramos uno de los aires más puros del mundos. describe mirando al pintoresco

PR Highlights from Find Your Inner Finn –campaign in Spain



El país más feliz del mundo lanza una clase para ser feliz

El informe sobre la Felicidad en el Mundo que se publicará a finales de este mes elige al país mejor cualificado para ofrecer lecciones sobre cómo alcanzar la felicidad. Es la quinta vez que se alza con el galardón.





¿Listo para encontrar al finlandés que llevas dentro?



El Confidencial

EN UN HOTEL APARTADO DE LAKELAND

¿Se puede enseñar a ser feliz? Qué demonios pasa con Finlandia y sus 'masterclass' del bienestar

El país nórdico vuelve a copar el primer puesto de los informes de felicidad. Tanto es así que la industria del bienestar y la del turismo se han hecho inseparables allí

BUSINESS INSIDER

Finlandia regala viajes gratis para aprender por qué lleva siendo 6 años el país más feliz del mundo



La Opinión Desde 1926

Así puedes solicitar un viaje gratis a Finlandia para aprender a ser feliz

La Maxierolaso de la Pelicidad en una senión presencial que se seletiment en Pinlandia en junio de 2023 y cualquier persona del mundo puede aplicar para tornarla gratis



yahoo!finanzas

Finlandia regala viajes gratis para aprender por qué es el país más feliz del mundo

Finlandia ha vuelto a ser nombrada el país más feliz del mundo en el World Happiness Report 2023, repitiendo primer puesto por sexto año consecutivo. Ahora está regalando viajes para que los interesados reciban una clase magistral de 4 días sobre equilibrio vital y filosofía finlandesa. isit Finland

Travel trends in Italian market



Travel Trends

VF.fi website: Italy - Business Finland

- In 2022, in fact, the trips of residents in Italy were 54 million, an increase compared to 2021 (+ 31.6%) but below the values prior to Covid (-23% compared to 2019). A -23% that hopefully will be filled during the summer season.
- According to the presentation of the Consultant "Blueeeggs" in the Nordic Workshop in Milano last March, travel top travel trends in the Italian market are related to recoding reality and reconnecting with oneself in order to achieve emotional well-being
- Italians are looking for nature, silence, clean air and accessible landscapes in Finland.
- The strengths of winter are: The Snowy Winter Kingdom, the Northern Lights, Lapland, Santa Claus and Rovaniemi.
- In the summer, interest is focused on: City Breaks, Helsinki as part of Scandinavian/Baltic capitals tours, cruises, Fly&Drive tours, outdoor activities (most popularly cycling and hiking), cottage holidays, wildlife spotting and Finnish Lapland combined with the Nordkapp. Big interest for the lakes ; explaining the difference between "Italian and Finnish lakes"
- Italians appreciate sustainability, nature-oriented adventure experiences, energetic city break offerings, Finnish design and architecture, and food culture as part of their trip. Authentic experiences and exoticism are interesting, but combined with high-quality accommodation and service



Market updates/outlook in Italy



Market Update

VF.fi website: Italy - Business Finland

- •Huge growth of overnights in Dec22-Jan23 (59.400) + 40% Vs. 2019.
- •Italians are a traveling people a lot and there is a lot of travel, especially from the prosperous north of Italy.
- •Accesibility improved: In 2023 we have 30% more flights avaliability compared to 2022 including the new operation from Finnair from Linate to Helsinki.
- •There is a lot of potential especially in summer tourism, as the longest holidays in the summer and the summer holidays of Italians are mainly long.
- •For many years in a row, Italy has seen growth.
- •The Nordic countries are a trendy destination for Italians.



Activities Italy 2023



B2B sales events Italy

Nordic Workshop Milan – MAR23





Nordic Workshop Italy 2023: Deep Trends to build the future of tourism

[0] March 29, 2023 09:10

Journal of professional interest for tourism







Elisabeth Ones, Visit Norway with David Campano, Visit Finland The Nordic Workshop Italy 2023 this year started with a particular interpretation, that of Deep Trends: the emerging consumption patterns analyzed by the international Blueeggs observatory which, according to the Tourism Boards of Norway, Finland, Denmark and Iceland will be a good point of reflection and development for the Northerm Europe product.



B2B sales events Italy

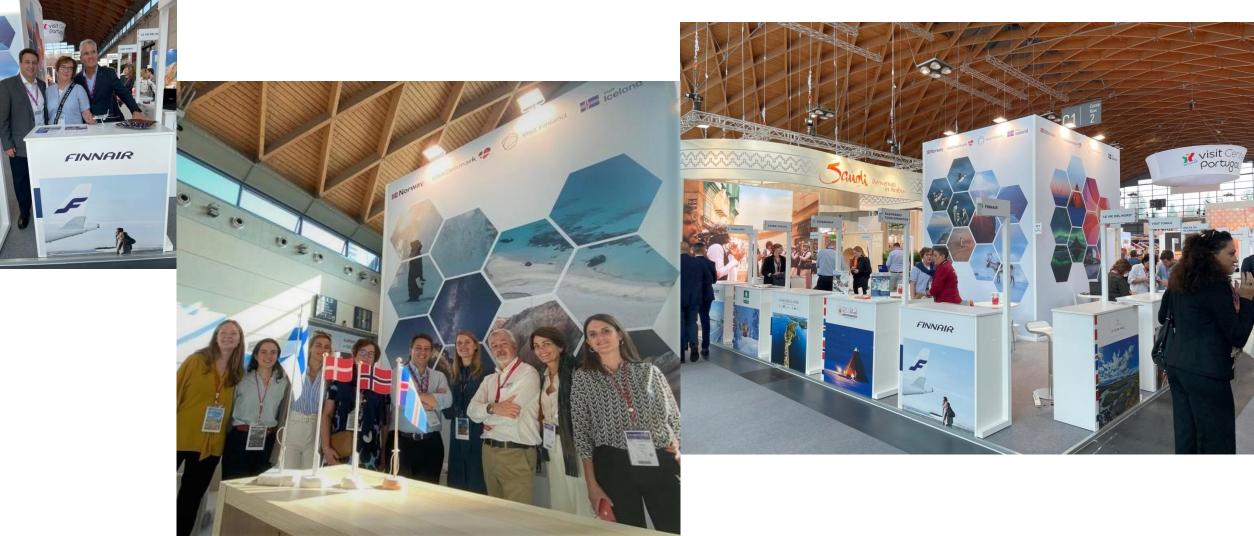
TTG Rimini with Nordic partners–Next OCT 23













PR & Media Italy



PR & Media activities in Italy

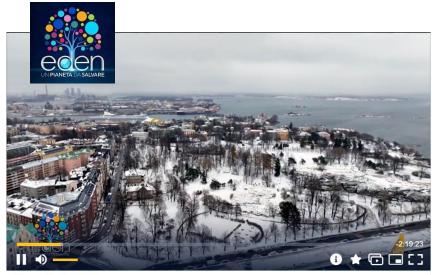
January-March 2023

PR activities: press releases, pitches, media trips (group, individual and influencer)

Topics that has interested media: Wellbeing, food, sauna, happiness



PR & Media Highlights January-March 2023



Speciale Eden



E L L E

La Finlandia è (ancora una volta) il Paese più felice al mondo, e l'Italia?

Arrivati al sesto anno consecutivo, forse è il caso di arrendersi e ammettere che la Finlandia è davvero il Paese più felice al mondo, senza se e senza ma. Lo dicono i dati del World Happiness Report 2023, pubblicati ieri, 20 marzo, in occasione della Giornata internazionale della felicità dal Sustainable Development Solutions Network delle Nazioni Unite, lo dichiarano i suoi 5,5, milioni di abitanti, appena un dodicesimo di quelli italiani, ma quanto basta per portare in cima alla classifica il Paese anche nel 2023. Questo report, nato per la prima volta nel 2010 e basato su sei criteri fondamentali – supporto sociale, reddito, salute, libertà, generosità e percezione del livello di corruzione –, fotografa il benessere e la qualità di vita dei cittadini in 137 paesi al mondo.

la Repubblica

ILGUSTO

Cosa si mangia (e dove) in Finlandia, il Paese più felice del mondo?

di Antonio Scuteri



La sauna in un museo? In Finlandia si può fare, ed è un'esperienza unica al mondo

di Alessandra Pellegrino

Serlachius Art Sauna, foto Marc Goodw

Art Sauna, ovvero godersi il piacere della sauna finlandese dentro un museo. Un edificio unico al mondo, progettato dal pluripremiato trio Héctor Mendoza, Mara Partida e Boris Bežan, che integra arte, natura, architettura e design autoriale. Da vedere (e provare) almeno una volta nella vita.

PR Highlights from Find your Inner Finn –campaign in Italy

VANITY FAIR

i finlandesi!

pratica la felicità!

DI FRANCESCA FAVOTT

26 MARZO 202

CORRIERE DELLA SERA

Correre, respirare, esercitare gratitudine: le pratiche per imparare a essere felici. «Una condizione da allenare come un muscolo»

di Carlotta Lombardo

Lo rivelano gli esperti sulla Scienza della Felicità e delle Organizzazioni Positive: «la chiave di volta è creare un'abitudine sana e positiva». La ricerca: il 45% delle persone non è felice da più di due anni. In Finlandia, una Masterclass (gratuita) insegna i segreti della felicità





LIFESTYLE Finlandia, a scuola di

felicità: a giugno la Masterclass of Happiness

16 mar 2023 - 12:28 Costanza Rugger



ino al prossimo 2 aprile è possibile candidarsi per essere uno dei 10 fortunati vincitori del concorso internazionale per partecipare alla prima Masterclass of Happiness indetta da VisitFinlad. Quattro giorni (dal 12 al 15

giugno) nell'esclusivo Kuru Resort di Rantasalmi, nella regione del Savo meridionale, a stretto contatto con coach esperti per apprendere tutti i segreti del "popolo più felice del mondo'



Adesso puoi scoprire il segreto della felicità prendendo lezioni in Finlandia

Molto più di un corso di formazione, si tratta della Masterclass of Happiness che ti insegna il segreto della felicità finlandese. Ecco come partecipare gratuitamente

14 Marzo 2023 10:13

e M



Kuru Resort, la struttura ricettiva dove si terrà la Masterclass sulla felicità

sit Finland

January-March 2023 80

¡Muchas gracias!





